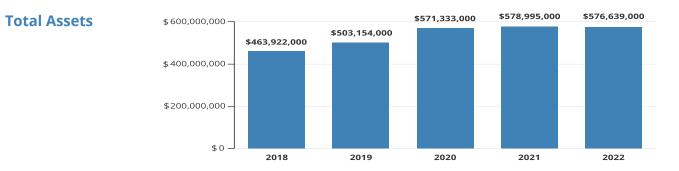
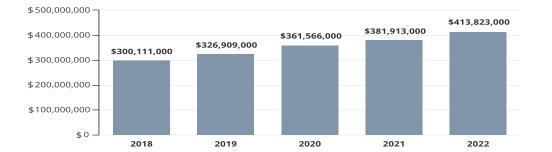
# **Catskill Hudson Bancorp, Inc.**

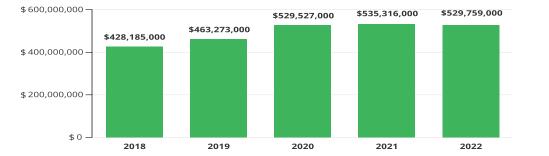
### **Selected Financial Highlights**



#### **Total Loans**



#### **Total Deposits**



#### **Retained Earnings**

\$25.000.000

\$20,289,000 \$19,252,000 \$20,000,000 \$18,046,000 \$17,221,000 \$15 687 000 \$15,000,000 \$10,000,00 \$ 5,000,000 2018





# **Shareholder Information**

#### **Consolidated Financial Statements**

The complete December 31, 2022 and 2021 Consolidated Financial Statements can be viewed on the Investors Page at www.chbny.com.

#### **Annual Meeting of Shareholders**

The Company's Annual Meeting of shareholders will convene at or about 4:00 PM on Tuesday, May 16, 2023 at Catskill Hudson Bank Corporate Headquarters, 95 Schwenk Drive, Kingston, New York. Only holders of common stock at the close of business on April 14, 2023 will be eligible to vote.

#### Transfer Agent Information

Please contact the person listed below for further information if you wish to:

- Change your mailing address
- Report lost or stolen stock certificates
- Transfer stock
- Deposit dividend directly into a bank account

# **Branch & Office Locations**

### **Mid-Hudson Region**

#### Callicoon

PO Box 423 Callicoon, NY 12723 845-334-0118

#### Liberty

9 Lower Main Street/CR 133

Colonial Square Mall 1987 State Route 52 East PO Box 26 Liberty, NY 12754 845-334-0136

#### Ellenville

103 Canal Street PO Box 627 Ellenville, NY 12428 845-334-0104

#### Grahamsville

279 Main Street PO Box 225 Grahamsville, NY 12740 845-985-3055

#### Middletown 643 Route 211 East - Suite 1 PO Box 4832 Middletown, NY 10941 845-334-0142

#### Monticello

4445 State Route 42 North PO Box 1258 Monticello, NY 12701 845-334-0109

#### Kingston

101 Kings Mall Court Kingston, NY 12401 845-334-0124



# **2022** Annual Report





We are thankful to our Employees, Customers, Stockholders and Communities for their dedication, teamwork and support in 2022

#### Yvonne Maxwell

Catskill Hudson Bancorp, Inc. 95 Schwenk Drive Kingston, New York 12401 (845) 334-0050

#### Narrowsburg

Pete's Market 122 Kirks Road Narrowsburg, NY 12764 845-334-0115

#### **Rock Hill**

244 Rock Hill Drive PO Box 855 Rock Hill, NY 12775 845-334-0130

#### **Corporate Headquarters**

95 Schwenk Drive Kingston, NY 12401 845-334-0050

#### **Operations Center**

643 Route 211 East Middletown, NY 10941 845-334-0070

### **Capital Region**

#### **Green Island**

148 George Street Green Island, NY 12183 518-400-1280

#### Halfmoon

1685 State Route 9 Halfmoon, NY 12065 518-373-7080

#### Malta

**Residential Mortgage** Center **Bluth Building** 

2452 Route 9 - Suite 104 Malta, NY 12020 877-CHBNY15

#### **CHB IT Department** Saratoga Technology Park 107 Hermes Road - Suite 105 Malta, NY 12020

**Catskill Hudson Bancorp, Inc.** 



#### A message from Mario L. Martinez, Chairman & CEO and Kevin S. McLaren, President

Now that the bank has returned to a certain level of post-covid normalcy, we reflect on the year 2022. We learned a great deal about customer expectations and adapting our business to the ever-changing requirements during these past few years. We are most appreciative of the opportunity to continue to service our customers and will continue to work hard to maintain a high level of customer satisfaction.

2022 began with higher levels of liquidity due to the impacts of government stimulus during the pandemic. We experienced a modest decline in total deposits as we ended the year at \$529.9M, a reduction of \$5.9M. We experienced a reduced level of loan demand for commercial loans, but continued to grow our residential loan portfolio.

We will continue to manage the balance sheet during this period of rising interest rates, while being sensitive to the needs of our depositors, as well as our borrowers. Our Credit quality remains strong as we continue to underwrite loans in a safe, consistent and sound manner. Our investment portfolio is conservatively managed with no excessive reliance on longer maturities to generate income and allow for liquidity when needed. We do not get involved with Cryptocurrency, High-Risk Startups or any other "non-traditional" forms of banking. Our bank remains financially strong, and our earnings continue to



**I993** 

Community Bank of Sullivan County established in Monticello, NY.

#### **20I9**

IT Department opens in Malta, NY.



improve going into 2023. We experienced an increase in our loan portfolio of \$31M, or 8.2%. For the year we experienced a decrease in our Commercial loan portfolio, with our loan portfolio increase occurring in our residential loan area. We were number 15 on the Albany Business Review Book of Lists for residential lenders. We are forecasting continued growth in Commercial and Residential lending in 2023, albeit at reduced levels. We will continue to review and follow local and national economic conditions and indicators as they unfold to best understand their impacts on our loan portfolio.

Cybersecurity remains a focus for us. Keeping our customer data safe and secure remains of paramount importance to the bank. We made changes to our Information Technology Department during the year which we believe further secures our network and sensitive customer data. Management will continue to focus on technology as a key component of our growth and appeal to our customers going forward, without losing sight of our heritage of personal customer contact.

Assets at year-end were \$576.6 million as compared to \$578.9 million in the prior year. Net loans grew to \$413.8 million at year end as compared to \$381.9 million in 2021. Deposits at year end totaled \$529.8 million as compared to \$535.3 million in 2021. Retained earnings at year end were \$20.29 million as compared to \$19.25 million the prior year. We continue to be a well-capitalized bank while maintaining adequate loan loss reserves.

The company had Net Income of \$ 1.51 million compared to \$1.52 million in 2021, while the bank had a Net Income of \$2,057,000 as compared to \$2,314,000 the prior year. Earnings per common shares were \$2.14 and \$2.17 in 2021.

Included in this report is our Statement of Financial Condition and Income Statement. Our full 2022 Consolidated Financial Statements are available on our website at www.chbnv.com

Reflecting on the past year, we remain proud of the work we have done to support our local communities. What we have learned over the past several years is that especially during times of uncertainty, our services and support are even more critical to our customers and our local communities. We remain focused on providing an exceptional level of service and on continuing to earn our customer's trust and continued patronage. We will continue to pursue ways to make banking easier and more efficient for our customers. We look forward to the completion of our new mortgage center and offices in Malta NY this summer.

The past several years have been unprecedented and will be remembered as among the most challenging we have faced in our history. But in the face of these unexpected events we have responded as we always have with determination and resolve. On behalf of all of us at Catskill Hudson Bank - our Board of Directors, executive management, and all of our dedicated employees, we look forward to continuing to honor that commitment in the years ahead.

hut/hut

**MARIO L. MARTINEZ** Chairman & CEO

A.S. 14 **KEVIN S. McLAREN** 

President, Director (Bank)

# Past • Present • Future

Established in 1993 in Sullivan County NY, Catskill Hudson Bank opened its first branch in Monticello located in the heart of the Catskill Mountain Range. The stock is traded under the symbol CSKL. The direction and goal of Catskill Hudson Bank has been to maximize growth opportunities, by expanding its market beyond Sullivan County to Orange, Ulster, Saratoga and Albany Counties which has proven to be a successful and profitable strategy.

As we celebrate our 30th Anniversary in 2023, the Bank is comprised of eleven branches: nine in the Mid-Hudson Region and two in the Capital District. The opening of our new State-of-the-Art Monticello branch in March 2020 marked a milestone of us reinvesting in our Sullivan County roots.

The Bank continues to offer traditional, online and mobile banking services to both consumers and businesses. The introduction in 2018 of our Residential Lending program known as "Simple Mortgage" has surpassed our expectations. Our Mortgage Center located in Malta, NY reflects the success of our program. We continuously seek investment opportunities in the communities we serve and are recognized as a reliable source for lending.

Due to the growth in our Residential Lending division, we are currently under construction of a new 11,000 sq. ft. Mortgage Center on Route 9 in Malta with an estimated completion date of July 2023. This center will be the home to our mortgage department, lenders, HR, Compliance, Marketing and some Management offices. While our Corporate Office remains in Kingston, NY, having a second location in the Capital District allows us to better serve the expansive area that our Bank covers.

Our IT Department is located in the Malta Luther Forest Technology Campus which is a 1400 acre site specifically designed for semiconductor and nanotechnology manufacturing and other innovative technologies. This gives us access to the latest technology upgrades available in a secure setting.

2018 2006 2016 **20I2 20I3** July 31, reorganized into Catskill Hudson Catskill Hudson Bank expands Further expansion with Capital Region Corporate offices are relocated **Operations Center moved** Bancorp, Inc. In December, name changed to Kingston, NY. to the Capital Region with the first to Middletown, NY branch opening in Green Island. to Catskill Hudson Bank. branch in Malta, NY. New Residential Mortgage Department **CATSKI HUDS** debuts. 2020 **202I 2022** 2023 In March, Monticello flagship branch opens. IT Department relocates to Construction of the Mortgage CHB celebrates their 30th Anniversary. A dedicated Residential Mortgage Center Luther Forest Technology Campus Center in Malta, NY begins. July 31, projected completion of the opens in Malta, NY. in Malta, NY. Mortgage Center.

We recognize that much of the future of banking rests on technology but our philosophy remains knowing our customers. We pride ourselves on interaction and understanding the daily needs of the communities we serve. Therefore, we continue to make investments that will carry us forward offering the best options to our personal and business customers.

# Board & Senior Management

**MARIO L. MARTINEZ** Chairman of the Board Chief Executive Officer IAN S. VAN ETTEN Director Chairman Audit Committee

**ROBERT S. GREEN** Director

**KEVIN S. McLAREN** 

#### **DAWN M. MARTINEZ**

Director Vice President Marketing Manager

#### **ROBI KOMALAN**

LUCIA DeGREGORIO

Senior Vice President

Chief Financial Officer

Chief Information Security Officer

**GARY C. SCHMIDT** Director

**JONATHAN M. FARROW** Director

President

Director (Bank)

# **Catskill Hudson Bancorp, Inc.**

# **Consolidated Balance Sheets**

#### (Unaudited - in thousands)

December 31	2022	2021
Assets		
Cash & Cash Equivalents	\$ 14,087	\$ 44,973
Certificates of Deposit	-	-
Securities Available for Sale, at Fair Value	122,786	128,607
Securities Held to Maturity, at Amortized Cost	6,235	6,514
Loans, Net of Allowance for Loan Losses	413,823	381,913
Restricted Investment in Bank Stocks	920	735
Premises & Equipment, Net	13,381	11,038
Bank-owned Life Insurance	1,954	1,931
Accrued Interest Receivable & Other Assets	3,453	3,284
Total Assets	\$ 576,639	\$ 578,995
Liabilities & Stockholders' Equity		
Liabilities		
Deposits: Interest Bearing	412,136	428,514
Noninterest Bearing	117,623	106,802
Total Deposits	\$ 529,759	\$ 535,316
Subordinated Debentures	12,109	12,060
Junior Subordinated Debentures	3,299	3,299
Accrued Expenses & Other Liabilities	6,829	971
Total Liabilities	\$ 551,996	\$ 551,646
Stockholders' Equity		
Common Stock	711	711
Treasury Stock	(152)	(152)
(8,416 shares at December 31, 2022 and 2021)	× ,	× ,
Additional Paid-in Capital	7,348	7,348
Retained Earnings	20,289	19,252
Accumulated Other Comprehensive Income (Loss)	(3,553)	190
Total Stockholders' Equity	\$ 24,643	\$ 27,349
Total Liabilities & Stockholders' Equity	\$ 576,639	\$ 578,995

#### Consolidated Statements of Net Income (Unaudited - in thousands, except per share data)

Years Ended December 31	2022	2021
Interest Income Loans Securities: Taxable Tax-exempt Other	\$ 15,902 1,574 422 334	\$ 14,559 456 448 40
Total Interest & Dividend Income	\$ 18,232	\$ 15,503
Interest Expense Deposits Borrowings	1,760 646	1,424 830
Total Interest Expense	\$ 2,406	\$ 2,254
Net Interest Income Provision for Loan Losses	15,826 495	13,249 338
Net Interest Income, after Provision for Loan Losses	\$ 15,331	\$ 12,911
Noninterest Income Service Fees Net Realized Gains on Sales of Securities Available for Sale	826	844
Other	180	1,155
Total Noninterest Income	\$ 1,006	\$ 1,999
Noninterest Expenses Salaries and Employee Benefits Occupancy Depreciation & Amortization of Premises & Equipment Data Processing Fees Stationery, Supplies & Printing Professional Fees FDIC Insurance Other Operating Expense	7,902 1,915 724 773 158 674 338 2,060	7,123 1,732 627 680 183 404 328 2,042
Total Operating Expenses	\$ 14,544	\$ 13,119
Income before Income Tax Expense Income Tax Expense	1,793 287	1,791 269
Net Income	\$ 1,506	\$ 1,522
Earnings per Common Share (Basic & Diluted)	\$ 2.14	\$ 2.17

