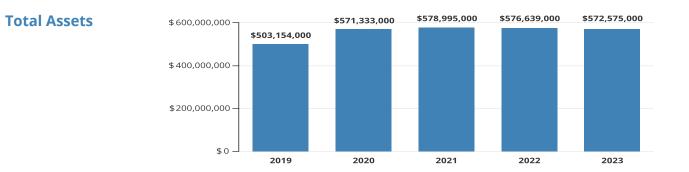
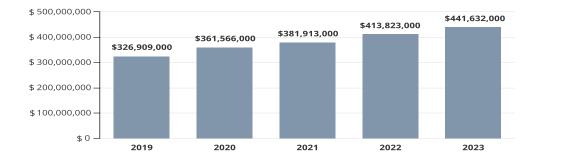
# **Catskill Hudson Bancorp, Inc.**

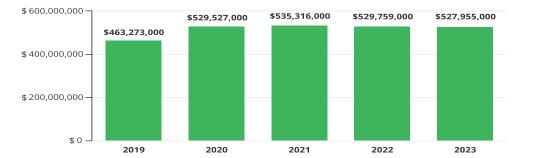
## **Selected Financial Highlights**



#### **Total Loans**



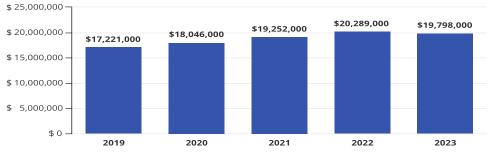
#### **Total Deposits**



#### **Retained Earnings**

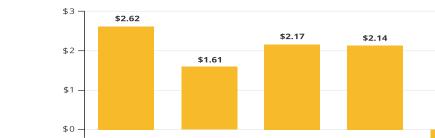
Earnings Per

**Common Share** 



2021

2022



2020

2019

# **Shareholder Information**

#### **Consolidated Financial Statements**

The complete December 31, 2023 and 2022 Consolidated Financial Statements can be viewed on the Investors Page at www.chbny.com.

#### Annual Meeting of Shareholders

A special shareholders meeting was held on April 8, 2024 to approve the pending merger with Hudson Valley Credit Union which was approved by 77% of outstanding shares.

The need for another Shareholders meeting in 2024 will depend on the closing of the merger. You will be notified as necessary.

#### **Transfer Agent Information**

Please contact the person listed below for further information if you wish to:

- Change your mailing address
- Report lost or stolen stock certificates
- Transfer stock
- Deposit dividend directly into a bank account

# **Branch & Office Locations**

#### **Mid-Hudson Region**

#### Callicoon

9 Lower Main Street/CR 133 PO Box 423 Callicoon, NY 12723 845-334-0118

#### Liberty

#### Colonial Square Mall 1987 State Route 52 PO Box 26 Liberty, NY 12754 845-334-0136

#### Ellenville

103 Canal Street PO Box 627 Ellenville, NY 12428 845-334-0104

#### Grahamsville

279 Main Street PO Box 225 Grahamsville, NY 12740 845-985-3055

#### **Middletown** 643 Route 211 - Suite 1 PO Box 4832 Middletown, NY 10941 845-334-0142

#### Monticello

4445 State Route 42 PO Box 1258 Monticello, NY 12701 845-334-0109

### Kingston

\$(0.22)

2023

101 Kings Mall Court Kingston, NY 12401 845-334-0124

# Member FDIC



# Helping You Save Helping You Grow



We are thankful to our Employees, Customers, Stockholders and Communities for their dedication, teamwork and support in 2023

#### Yvonne Maxwell

Catskill Hudson Bancorp, Inc. 95 Schwenk Drive Kingston, New York 12401 (845) 334-0050

#### Narrowsburg

Pete's Market 122 Kirks Road Narrowsburg, NY 12764 845-334-0115

#### **Rock Hill**

244 Rock Hill Drive PO Box 855 Rock Hill, NY 12775 845-334-0130

## **Kingston Corporate**

Offices 95 Schwenk Drive Kingston, NY 12401 845-334-0050

#### **Operations Center**

643 Route 211 Middletown, NY 10941 845-334-0070

## **Capital Region**

#### **Green Island**

148 George Street Green Island, NY 12183 518-400-1280

#### Halfmoon

1685 State Route 9 Halfmoon, NY 12065 518-373-7080

#### **Malta Corporate Offices** 2511 Route 9 Malta, NY 12020 518-400-1303

# **Catskill Hudson Bancorp, Inc.**



#### A message from Mario L. Martinez, Chairman & CEO and Kevin S. McLaren, President

After months of negotiations, on January 10, 2024, we announced that Catskill Hudson Bank (CSKL), entered into a definitive merger agreement with Hudson Valley Credit Union (HVCU). Subject to regulatory approval, the shareholders of Catskill Hudson Bancorp, Inc. (CHB) would receive \$40.50 per share in an all-cash transaction. Once complete, all branches and offices will be branded Hudson Valley Credit Union.

The board of directors of CHB, CSKL and HVCU approved the transaction and on April 8, 2024, a special shareholders meeting was held in which CHB shareholders approved the merger.

This decision was not made lightly. During 2023 a search was initiated to find a partner that would be beneficial to all our stakeholders. The decision to enter into a definitive merger agreement with HVCU was the result of a prudent and thorough process undertaken by the board of directors of CHB, which concluded that the merger with HVCU was in the best interest of shareholders, customers, employees, and other constituencies.

Once combined with HVCU, we will be part of a financial institution with assets of approximately \$8 billion dollars and an increased footprint of 40 full-service branches with a deep breath of financial products and services. Our customers will have additional opportunities to thrive with a financial partner that puts their wellbeing at the forefront, just as we have for the past 30 years.

We have applied for and now await regulatory approval to complete the merger. We anticipate closing in the 4th quarter of 2024.

HVCU shares the same values and principles that we do. They look forward to continuing to bring the best financial services and products to our customers and to providing a healthy and productive workplace for our employees. HVCU and CHB are aligned in their desire to continue their combined lending in low-to-moderate income areas and, as result, the merger will increase the level of qualifying community development lending and investment. In that regard, HVCU has committed to preserving and enhancing the existing branch network, products and services of the Bank, and intends to keep the employees of CHB, including Mario Martinez, Chairman and Chief Executive Officer, Kevin McLaren, President, and existing lending and branch personnel.

Regarding products and services, HVCU will continue CHB's "no money down" residential program and investment in the Community Loan Fund of the Capital District, which provides business loans to start-up businesses that do not qualify for traditional bank financing. Additionally, HVCU has requested approval from NYS Department of Financial Services to expand its field of membership to include Sullivan County in New York (which is contiguous to HVCU's current field of

membership geography) so that its field of membership will include all counties currently serviced by CHB. This will enable the customer base of Sullivan County to have full access to all products and services of both institutions.

HVCU's strategic desire for the merger is not just to expand but rather to invest in the local communities by leveraging CHB's commercial lending expertise. The combined entity will deliver greater access to banking services for consumer and business customers through higher lending limits and enhanced products, services and facilities. HVCU is also in the process of acquiring eight branches from Berkshire Bank, subject to regulatory approval, which will geographically complement the existing branch network.

CHB assets at year-end were \$572.5 million compared to \$576.6 million at the prior year end. Net loans grew to \$441.6 million at year end as compared to \$413.8 million at year end 2022. Deposits at year end totaled \$527.9 million as compared to \$529.7 million at year end 2022. Retained earnings at year end were \$19.8 million as compared to \$20.3 million at the prior year end. We continue to be well capitalized and maintain adequate loan loss reserves with historically strong asset quality.

Net income was <\$ 152,000> compared to \$1.5 million in 2022 or < \$.022> and \$2.14 per share, respectively. We attribute the reduction in net income in large part to an increase in interest expense on our deposits, putting pressure on net interest income. The increase in deposit rates corresponds with the quickest pace of interest rate tightening since the early 1980's. This rapid interest rate increase has affected much of the industry.

We look forward to a bright future becoming part of HVCU. We would like to thank all our stakeholders for allowing us the opportunity to provide our services for over 30 years and are grateful to have become a part of your communities and lives. We look forward to continuing to do that.



hut/hut

**MARIO L. MARTINEZ** Chairman & CEO

# Past • Present • Future

Established in 1993 in Sullivan County NY, Catskill Hudson Bank opened its first branch in Monticello located in the heart of the Catskill Mountain Range. The stock is traded under the symbol CSKL. The direction and goal of Catskill Hudson Bank has been to maximize growth opportunities, by expanding its market beyond Sullivan County to Orange, Ulster, Saratoga and Albany Counties which has proven to be a successful and profitable strategy.

As we celebrate our 30th Anniversary in 2023, the Bank is comprised of eleven branches: nine in the Mid-Hudson Region and two in the Capital District. The opening of our new State-of-the-Art Monticello branch in March 2020 marked a milestone of us reinvesting in our Sullivan County roots.

The Bank continues to offer traditional, online and mobile banking services to both consumers and businesses. The introduction and success of our Residential Lending program established in 2018 known as "Simple Mortgage" has surpassed our expectations. We continuously seek investment opportunities in the communities we serve and are recognized as a reliable source for lending.

Due to the growth in several departments, we relocated in September 2023 to our new 11,000 sq. ft. Corporate Offices at 2511 Route 9 in Malta. The office is home to our mortgage department, lenders, HR, Compliance, Marketing, IT and some Executive Management. This second Corporate location in the Capital District allows us to better serve the expansive area that our Bank covers.

Our future plans have recently been made public with the announcement of a merger with Hudson Valley Credit Union. HVCU is a \$7 billion financial cooperative with just over 1,000 employees and more than 355,000 members (customers) that is headquartered in Poughkeepsie. The closing is expected in the second half of 2024. The credit union offers financial services - everything from savings and loan products, to mortgages, credit cards, commercial accounts, wealth management, and even auto, home and business insurance services. Our customers will have more opportunities to thrive with a financial partner that puts their well-being at the forefront – just as we have done for the past 30 years. Furthermore... The credit union is committed to retaining our employees. We are confident that the people you have come to rely on for years will continue to serve you as we move forward



**KEVIN S. McLAREN** 

President, Director (Bank)

# Board & Senior Management

Anticipated merger with Hudson Valley

MARIO L. MARTINEZ JAN S. VAN ETTEN Chairman of the Board Director Chief Executive Officer Chairman Audit Committee **KEVIN S. McLAREN** DAWN M. MARTINEZ President Director

Vice President Marketing Manager **JONATHAN M. FARROW** 

Director **ROBERT S. GREEN** 

Director

**GARY C. SCHMIDT** Director

**EILEEN O WIEBICKE, CPA** Director (Bank Only)

LUCIA DeGREGORIO Senior Vice President Chief Financial Officer

**DARLENE JAHRLING** 

Senior Vice President

Chief Retail Officer

#### **ROBI KOMALAN**

**Chief Information** Security Officer

**REBBECA LaFOUNTAIN** 

Senior Vice President Chief Compliance Officer

# 2023 Financials

Director

(Bank Only)

# **Catskill Hudson Bancorp, Inc.**

#### **Consolidated Balance Sheet** (In Thousands)

December 31	2023	2022
Assets Cash & Cash Equivalents Securities Available for Sale, at Fair Value Securities Held to Maturity, at Amortized Cost Loans, Net of Allowance for Credit Losses Restricted Investment in Bank Stocks Premises & Equipment, Net Right of Use Assets Life Insurance at Cash Surrender Value Other Assets	\$ 20,021 81,432 5,735 441,632 881 14,815 2,406 1,972 3,681	\$ 14,087 122,786 6,235 413,823 920 10,590 2,791 1,954 3,453
Total Assets	\$ 572,575	\$ 576,639
Liabilities & Stockholders' Equity Liabilities Deposits: Interest Bearing Noninterest Bearing Total Deposits	440,659 87,296 <b>\$ 527,955</b>	412,136 117,623 \$ 529,759
Subordinated Debentures Junior Subordinated Debentures Accrued Expenses & Other Liabilities Lease Liability	12,159 3,299 1,303 2,573	12,109 3,299 3,879 2,950
Total Liabilities	\$ 547,289	\$ 551,996
Stockholders' Equity Common Stock Treasury Stock (8,416 shares at cost) Additional Paid-in Capital Retained Earnings Accumulated Other Comprehensive Loss	711 (152) 7,348 19,798 (2,419)	711 (152) 7,348 20,289 (3,553)
Total Stockholders' Equity	\$ 25,286	\$ 24,643
	\$ 572,575	\$ 576,639

#### **Consolidated Statement of Net Income**

(In Thousands, Except Per Share Data)

Years Ended December 31	2023	2022
Interest and Dividend Income		
Loans	\$ 19,698	\$ 15,902
Securities: Taxable	2,695	1,574
Tax-exempt	384	422
Other	703	334
Total Interest & Dividend Income	\$ 23,480	\$ 18,232
Interest Expense		
Deposits	8,737	1,760
Borrowings	860	646
Total Interest Expense	\$ 9,597	\$ 2,406
Net Interest Income	13,883	15,826
Provision for Credit Losses	(5)	495
Net Interest Income, after Provision for Credit Losses	\$ 13,888	\$ 15,331
Noninterest Income		
Service Fees	808	826
Other	92	180
Total Noninterest Income	\$ 900	\$ 1,006
Noninterest Expenses		
Salaries and Employee Benefits	8,337	7,902
Occupancy	1,771	1,915
Depreciation & Amortization	708	694
Amortization of Subordinated Debentures	50	50
Data Processing Fees	972	773
Stationery, Supplies & Printing Professional Fees	160 803	158 674
FDIC Insurance Premiums	406	338
Office	306	440
ATM and Debit Card	332	302
Other Operating Expenses	1,167	1,298
Total Operating Expenses	\$ 15,012	\$ 14,544
(Loss) Income before Income Tax Expense	(224)	1,793
Income Tax Expense	(72)	287
	\$ (152)	\$ 1,506
Net (Loss) Income	φ (152)	+ <u>.,</u>
Earnings per Common Share (Basic & Diluted)	\$ (132)	\$ 2.14



